

La Jolla Bridge Unit 526
Corrected Board Meeting Minutes

January 13, 2013

Members Present: Janet Ansfield, Joyce Bailey, Charlotte Blum, Randy Fadem, Marge Hughes, Ron Ignelzi, Matthew Kidd, and Chuck Wilson
Members Absent: Cass Donovan and Bill Grant

President Matthew called the meeting to order and handed out the agenda for the day. The minutes of the November meeting were accepted as e-mailed.

Chuck distributed the Summary and Register Reports for November and three financial reports (Summary Report, Holiday Report, and Register Report) for December, making various explanations. Matthew suggested several changes which would clarify the reports. It was noted that the Holiday Party sustained a loss of \$1,000 to \$1,100. Last year the cost of the Holiday Party was slightly over \$3,000; this year the Holiday Party cost was \$3,165 because we added coffee, and had to pay for 100 people. In January we will receive an ACBL reimbursement of about \$1,000, which is a 10% kickback on dues.

Ron said he would like to see a 6-month report summary of costs vs. income. Joyce would like to have a Profit and Loss Statement on a monthly basis, pro-rating prepaid items. She will prepare an example of this type of Profit and Loss Statement.

With regard to the Cleaning Expense, Patti Gorman told Chuck that there is a new contractor to clean, and that we are obligated to use that contractor. Our present contractor is hired on a month-to-month basis and should be given 30-days' notice if a new one is hired. Matthew will talk to Patti (or Mary Ingle, her replacement) and try to sort out this situation and then talk to our cleaning contractor.

Matthew announced that he had mailed nearly 300 targeted letters in a 17-mile radius inviting players to play for \$5 in our 0-750 stratified game, or in our open game if they have too many points. He said that the marginal cost of adding a person is about \$3. The question to be decided is how long the special promotional rate of \$5 should last. After a brief discussion, it was agreed to review this question in March. Charlotte said that she sends 3 to 6 welcome letters to new unit members each month. So far only one person has brought in the letter for a free play. Paul Darin said there is no need to worry about small table-count; the people seem to be happy in their own small group (there were only 3 tables in the January 13 0-750 game).

With regard to holding additional one-day NLM sectionals, it was agreed to hold two to four a year, depending on schedule available. Bill will advise the group on availability.

The 2013 Memorial Weekend Sectional has been sanctioned for May 27-29, Saturday through Monday, and Jean Molnar will be the Director. She would prefer to have Scott Campbell as the Assistant Director as he is so highly qualified, even though he is more expensive (travel, hotel and per- diem charges). In order to cut our weekend expenses, perhaps using a local director can be discussed with Jean.

There will be two advertisements in the *Contract Bridge Forum* detailing our Sectional--- one in the April issue and one in the May issue. The deadline for these advertisements is around the 7th of the month.

Responsibilities for the Sectional are as follows:

Co-Chairs: Janet and Charlotte

Advertising: Matthew

Hospitality: Joyce, Matthew, and Charlotte

Reservations: Cass and Ron

It was emphasized that everybody needs to help!!

Randy said that he will contact Mr. Kinsel at La Jolla High School regarding our bridge-teaching program there; he will have a report in February. He agreed that he will take a leading role in the teaching effort.

The meeting was adjourned.

Respectfully submitted,
Marge Hughes, Secretary