

**AMERICAN CONTRACT BRIDGE LEAGUE
La Jolla Unit #526 Board**

Monthly Board Meeting – Aug 14, 2011
Meeting Called to Order 11:40 am

Members Present: Janet Ansfield, Cass Donovan, Randy Fadem, Ron Ignelzi, Matthew Kidd, Chuck Wilson.

Members Absent: Bill Grant, Billie Greene, Marge Hughes

Minutes of March Meeting: Approved as submitted.

Treasurer's Report: We lost a small amount of money in the last two games though on paper we show a profit because the cleaning expense for this period has not yet been billed. We received a \$71 refund against the amount we paid for new bridge directories.

Budget Discussion: Matthew Kidd presented a high level view of the budget and stated we are losing \$20 / unit game after allowing for the cheaper insurance policy and lower director fee to be paid to Paul Darin who starts in August. Discussion items: (1) There was general consensus to negotiate costs with the Soledad Club, in particular the cleaning fee (\$75 / day) based on a suspicion that we might be paying for a once per week cleaning despite the Soledad Club's use of the facility and on the observation that the Soledad Club has not always been in a clean state on Sunday morning when we arrive; (2) Reduction or elimination of free plays for board members; (3) Switching from Adventures in Bridge to Paul Darin for cheaper board duplication and hand record handouts.

Randy Fadem pushed for constructing an annual budget before the September board meeting for approval at that meeting. Board members were tasked with filling in line items on a form that Randy presented.

Janet Ansfield will begin discussions with Patti Gorman about the rental rate and cleaning fee. Randy Fadem will ask Paul Darin to commit to a specific price for board duplication and hand record printing.

Holiday Party: The board voted unanimously to hold the holiday party on Dec 11th at the La Jolla Country Club. The rate charged by the LJCC would be the same as last year. The board voted unanimously to raise the fee to \$20 for unit members and \$25 for non unit members in order to limit our expected loss to roughly \$1200. There was brief discussion on charging even more but Janet Ansfield insisted that a higher fee would be problematic and no one was strongly in favor of charging more than \$20/\$25.

Janet Ansfield will inform Patti Gorman that we will not need the Soledad Club on December 11th.

Marketing / Attendance: Matthew Kidd compiled and circulated detailed attendance figures for unit game for 2009-2011 in advance of the board meeting. Based in part on this data, Cass Donovan, Randy Fadem, and Marge Hughes agreed to phone selected

individuals who have dropped out of the game and/or may need a ride to the game. They will start with La Jolla Unit members.

The board unanimously agreed to target the players in the Wednesday afternoon La Jolla Beach and Tennis Club game with a flyer about our unit game. Janet Ansfield will come up with the initial wording and Matthew Kidd will prepare the final layout. Janet believes that guaranteeing a partner will be key to the recruitment.

The meeting was adjourned at 12:37 PM. The next meeting of the Unit Board will be Sunday, September 11, 2011 at 11:30 AM.

Respectfully submitted,
Matthew Kidd
Unit 526 Vice-President