

**FINAL**

	Friday	Saturday	Actual	Budget	Fav / (Un-Fav)
<b>Income</b>					
Gross Table Fee Income	1,632.00	1,632.00	3,264.00	3,072.00	192.00
Coupon Play Discount - 999er	0.00	(5.00)	(5.00)	0.00	(5.00)
2 Session Final Day Discount	0.00	(78.00)	(78.00)	0.00	(78.00)
Adjusted Gross Income	1,632.00	1,549.00	3,181.00	3,072.00	109.00
<b>Hospitality Breakout</b>					
Lunch Cost	156.74	166.23	322.97	448.00	125.03
Lunch Purchase Contributions	(165.00)	(175.00)	(340.00)	(640.00)	(300.00)
Subtotal Lunches	(8.26)	(8.77)	(17.03)	(192.00)	(174.97)
Water/soda/plates	29.28	29.28	58.56	125.00	66.44
Soda & Water Contributions	(16.00)	(26.00)	(42.00)	(120.00)	(78.00)
Subtotal Water & Sodas	13.28	3.28	16.56	5.00	(11.56)
Coffee/creamer/cups	29.00	29.00	58.00	100.00	42.00
Snacks	31.15	31.15	62.30	200.00	137.70
Miscellaneous	5.25	5.25	10.50	75.00	64.50
Subtotal Hospitality Expense	70.42	59.91	130.33	188.00	57.67
<b>All Other Expenses</b>					
ACBL Fees & Sanction Exp.	68.34	67.33	135.67	150.00	14.33
ACBL Sectional Surcharge	0.00	0.00	0.00	0.00	0.00
Advertising Expense	202.28	202.28	404.55	389.70	(14.85)
Boards/hand Records/Etc Exp.	50.00	60.00	110.00	135.00	25.00
Bridgmates	0.00	0.00	0.00	0.00	0.00
Caddies Fees Expense	0.00	0.00	0.00	0.00	0.00
Free Plays Expense (Full)	0.00	0.00	0.00	0.00	0.00
Free Plays Expense Fill-ins (Full)	0.00	24.00	24.00	0.00	(24.00)
NLM Profit Sharing	151.85	101.61	253.45	104.07	(149.38)
Rent Expense	550.00	550.00	1,100.00	1,100.00	0.00
Supplies & Equipment & Awards	47.28	47.28	94.55	101.16	6.61
Tournament Dir. Fees & Expenses	250.00	250.00	500.00	500.00	0.00
Transportation Expense	90.00	90.00	180.00	300.00	120.00
Subtotal Other Expense	1,409.74	1,392.49	2,802.22	2,779.93	(22.29)
Total Net Expenses	1,480.15	1,452.40	2,932.55	2,967.93	35.38
Net Income/(Loss)	151.85	96.60	248.45	104.07	144.38

Profit before NLM Profit Sharing with Unit 526  
 add back 999 discount  
 Adjusted Profit to Split with Unit 526  
 La Jolla Unit #526 Share (50%)  
 San Diego Unit #539 Share

	501.90	
	5.00	Stats
	\$ 506.90	Tables => 68
	\$ 253.45	Players=> 272
	248.45	

	Friday		Saturday		Total Tables	% to Total
	Morning	Afternoon	Morning	Afternoon		
# of Tables:						
0 to 50 Master Pts.	0	0	3	0	3	4%
0 to 500 Master Pts.	18.5	15.5	18.5	12.5	65	96%
Swiss Teams	0	0	0	0	0	0%
Total # of Tables =>	18.5	15.5	21.5	12.5	68	100%
% to Total	27%	23%	32%	18%	100%	

Hospitality Breakdown

Color indicates which receipt expense is from.

Teas	15.99	coffee & tea	
Coffee (1 reg. 1 decaf)	19.98	coffee & tea	
Sugar	2.19	coffee & tea	
Splenda	2.99	coffee & tea	
Stir Sticks	2.89	coffee & tea	
8 oz Cups (4 bags)	13.96	coffee & tea	58.00
Sandwiches - SD Sanwich Company	290.00	lunch	
Details: 2 6 footers for Friday (60 sands), and 2 3 footers for Saturday plus 20 extra beef for Saturday (50 sands) included plates and napkins. That's about \$2.65/sandwich			
Chips	25.98	lunch	
Frito Classic Var.	6.99	lunch	322.97
Napkins	2.99	napkins	2.99
Chocolates	9.59	snacks	
Swiss Miss Choc Co.	1.99	snacks	
Baked & popped Mix	6.99	snacks	
Meatball Soup	1.79	snacks	
Dessert Makings	11.94	snacks	
Donut holes 20 Doz	30.00	snacks	62.30
Sodas	23.17	soda & water	
lemonade	6.29	soda & water	
lipton tea	6.49	soda & water	
Water	11.98	soda & water	
Refresh	8.60	soda & water	
Tax	2.03	soda & water	58.56
Tape	4.51	supplies	
Short Funds	3.00	Misc Exp	7.51

Proof 512.33 512.33

Volunteers:

	# of	
Setup chairs, tables, and hospitality	4	MikeK, Garth, JohnB, Ellen
Take Down chairs, tables, and hospitality	4	Last day of tournament; can solicit help from players
Load out tables, supplies, return to storage	3	MikeK, Garth; would have been nice to have 1 more
Planning of event	4 to 5	NLM-Sectional Steering Committee
Staffing Tournament	3 to 4	Davis, MikeK, EllenM, Lamya (partial), MattK (partial)
Greeters	2	Depends on # of entry points
Hospitality SubCommittee	2 to 3	Need 1, preferably 2, to put out food, snacks, coffee, water; monitor coffee, snacks, serve lunch; need non-players who can be available all day
Food Donation & donated preparation of food	4	Depends how many donations can be solicited
Pickup Food and Supplies to venue	2	Ideally; LynneA bought snacks, supplies; lunch delivered to sit
Cash Manager / Banking / Accounting	1	Helene Miller
Create signs	1	Pat Sullivan
Create Ad for Forum and get approved & Send to clubs	2	MikeK, Gigette
Determine venue and get board approval	Depends	Lamya, KathyB, Mike, ?

It takes a lot of work and a lot of people to put on a Sectional.

Thanks go to all the volunteers and workers—seen and unseen—who made this event possible. They include Mike Koscielski, Lamya Agelidis, Ellen Michaud, Gigette Caldwell, Peter Moyer,

John Boackle, Kathy Byrne, Pat Sullivan, Maritha Pottenger, and Judy Rimer; Lynne Anderson, Matthew Kidd, Helene Miller, Gail Dunham, Yvonne Gallagher, Debbie Hedenberg, and Bob Brobst; and finally, Gareth Maden, Wirt Gilliam and our Director Davis Bennett.